SEVENTEEN

PEKING CHAMBER OF COMMERCE BACK OF BOYCOTT ON JAPAN?

Resolutions Being Circulated All Over China Urge Rallying of 400,000.000 People

The Chinese Chamber of Commerce of Pekin, the most influential organization of its kind in China, has passed a resolution which is taken as a guardedly phrased admonition to further and support the boycott on Japanese goods.

The word "boycott" does not appear in the resolution, but Japan is unsparingly condemned, as the transtiser of Tokio of June 30, says:

"Taking advantage of the war in pressed China to accept them, and on authority in Tsinan-fu. the 7th May sent an ultimatum ac-

"Our country is but of recent es- al shame. tablishment, and the people are scarcely out of pangs caused by the suc "THE PEKING CHAMBER OF COMcessive internal wars. The Govern-

army of the north, at

niles south of Torreon.

STAR-BULLETIN GIVES YOU

ODAT'S NEWS TODAY

Masonic Temple

Weekly Calendar

Honolulu Lodge No. 409; Stat-

Masonic Board of Relief; Reg-

Harmony Chapter No. 4, O. E.

SCHOFIELD LODGE

Stated meeting; 7:30 p. m

HERMANNS SOEHNE.

W. WOLTERS, Praes.

C. BOLTE, Sekr.

Thursday evening at 7:30 o'clock.

FRANK MURRAY, Secretary.

S.; Stated; 7:30 p. m.

TUESDAY-

ulara 5 p. m.

WEDNESDAY-

THURSDAY-

WEDNESDAY-

FRIDAY-

ment, taking into consideration of the internal politics, has made all concessions to Japan with the desire to secure peace. But alas! the right and interest are lost, and China is no more an independent state. What a mis-

"How could our fellow-countrymen live with shame and disgrace upon the face of the world? China was in bygone days known as a great and strong country. But since the war with Japan in 1894, the complications with foreign Powers have arisen in rapid succession, and cn each occasion of these complications such as lation, taken from the Japan Adver- the Boxer trouble, the Russo-Japanese war and the siege of Tsingtau, China was insulted and belittled, and Europe, overpowering our newly-established Power in the southeast has lished Republic, Japan presented de approached our shores step by step mands to China such as those which till she has now penetrated into the she had done in annexing Korea, and interior of China, establishing her

"The last fate of our country is apcompanied by the intimidation to the proaching. If we Chinese want to MISSOURI OVERFLOWS effect that if China fail to accept the rank among the nations of the world, demands in 48 hours, Japan would in- we and our defenders should not forstantly despatch troops. The nation get a moment the national shame of of 50,000,000 people of the same race the 7th of May. From now on, 400,and language is to put swords upon 000,000 of us Chinese take oath to the heads of 400,000,000 people of combine our efforts to strengthen the China, and want to take our lives and country. Our body might perish, but property, destroy our country to satis- our aspiration would live for ever. fy their avaricious ends. What a mis- We, the Chinese, with such noble aspiration, should not forget the nation-

HINDENBURG'S ARMY

ing to break the fortified line before Associated Press by Federal Wireless]

WASHINGTON, D. 'C., July 17 .--FIERCE FIGHTING AROUND SOUCHEZ.

Vera Cruz report that Gen. Gonzales, LONDON, Eng., July 17 .- An offihis commander at Mexico City, has inflicted a heavy defeat in the valley south of the capital on the retiring forces of Gen. Zapata, whom he counted from the city. More food is arriving, the menace of famine is said to be attentify disappearing, and Goncial despatch from Paris states that

nies believes he holds the approaches A violent bombardment of the French positions on the heights of the Meuse was kept up yesterday at From El Paso comes word that Illa will make his next stand against Les Esparges, but in the Argonne the Carranza's offensive of the Germans appears to Jimulco, 45 have exhausted itself and things were comparatively quiet along that portion

There have been no formal repre- of the front. A French air raid was made yesntations from Carranza, as yet, terday by a fleet of 10 aeroplanes eking recognition of his governagainst Chauny, where the military station was bombarded.

> FRENCH MINISTER PREDICTS ARMAMENT LIMITATION.

PARIS, France. June 17,-Marcel Senbat, minister of public works in the French cabinet and a leader of the Socialist party, issued a statement today in which he declares that the first thought of all the ministries of finance of the belligerent nations, after peace has been signed, will be to reduce armaments. His prediction is that the nations will find themselves crushed by the financial burdens they have assumed, when the war is over, and that, in self-preservation, those in charge of national finances will be forced to become the strongest advocates of lesser expenditures for the upkeep of armies and navies.

RUMANIA STOPS MUNITIONS

INTENDED FOR TURKEY. COPENHAEN (via London), July 17. -The relations between Rumania and the Teutonic Allies are now strained almost to the breaking point and the announcement that Germany has sent what is practically an ultimatum to Bucharest is confirmed in the latest despatches from that capital.

Rumania has responded to the German demand that the transportation of munitions for Turkey be not interfered with by a flat denial of the demand and an announcement that any further transportation of munitions or supplies across Rumanian territory is

Neither arms nor munitions nor supplies intended for the Turkish army will be allowed transit through Ru-

ARCHBISHOP QUIGLEY

Versammlungen in Knights of Py hias Hall. Montag, Juni 21, Juli 5, CHICAGO, Ill., July 17.-Archbishop James Edward Quigley's will, probated here today, shows that he left an estate of not more than \$20,000, which HONOLULU LODGE NO. 1, MODERN it is understood he divided between his sisters and brothers. The archbishop of Chicago died last month in Will meet at their home, corner Rochester, N. Y.

Mr. Crimsonbeak-I want to go to MONOLULU LODGE, 616, B. P. O. E. the club tonight. Mrs. Crimsonbeakmeets in their hall Well, you can't go. "That means

FOUR DROWNED,

[Associated Press by Federal Wireless] COLUMBUS, O., July 17 .- Ten days of nearly incessant heavy rains have swollen the tributaries of the Ohio river, until the central portion of the state is threatened with floods equal magnitude to those of 1913, when Dayton was overwhelmed.

Already four persons are known to estimated to have reached \$2,000,000. an increase in wages are refused.

At Lima, 200 homes have been flood- Immense war orders are now being vast imperilled area.

BANKS; VAST AREA NOW UNDER WATER

KANSAS CITY, Mo., July 17 .- The Missourl river is higher than at any time recorded in its history, except in the record-breaking flood stages of 1903 and 1908. Great areas are inundated and the packing house district is threatened.

WELL-KNOWN EDITOR DIES AT NEW YORK

[Associated Press by Federal Wireless] NEW YORK, N. Y., July 17.—St. Clair McKellway, editor of the Brooklyn Eagle and one of the best-known newspaper men of the continent, died LONDON, Eng., July 17.-Yester at his home here last night. Mr. Mclay's advices from the eastern thea. Kellway joined the regular staff of the ter state that a force of four army Eagle in 1868 and had served continter state that a force of four army uously with that publication, becomtorce von Hindenburg's army, attempt. ing editor-in-chief 31 years ago. He became a regent of the University of the State of New York in 1883 and was named as chancellor of the university three years ago.

Berlin firemen use asbestos screens

Alleged That Action Is Work Garrison of German Agitators to **Delay Output**

machinists of the Union Metallic Cartridge Company, the Bridgeport

locse the torrents they confine upon a machinists for increased pay, under less control from shore. threat of strike, are the work of German agitators.

that agitators were busy among the starting and stopping the engines at workmen of the various plants filling will and operating the steering gear orders for the Allies, endeavoring to by means of his wireless key. His foment trouble between employers tests have been watched critically by and employes for the purpose of de representatives of the ordnance and laying deliveries of war supplies.

SEIZED CARGOES

Takes Firm Position That Such Cases Can Only Be Settled By International Law

position firmly that the rights of from the coast, those Americans interested in the vain effect in Great Britain only.

to Ask Congress to Acquire Notable Invention

[Associated Press by Federal Wireless] [Associated Press by Federal Wireless]
BRIDGEPORT, Conn., July 17.—The WASHINGTON, D. C., July 17.— WASHINGTON, D. C., July 17,-Secretary of War Garrison will probhave been drowned, scores have been Gun Implement Company and the othinjured by the collapse of walls, the er arms companies here yesterday government purchase the invention of washing away of houses and prolong- voted unanimously to walk out on a John Hays Hammond, Jr., whereby ed exposure, and the property loss is general strike, if their demands for the movements of a launched torpedo may be directed from a short station ed by the overflow of the Ottawa river filled in the manufactories here and it by wireless and other coast defense and weakened levees threaten to let is claimed that the demands of the measures be carried out through wire-

Mr. Hammond has carried through a series of tests, maneuvering by wire-Some time ago it was announced less from one to three miles away. fortifications bureaus and these critics and observers are strongly in favor of the government acquiring the

Paauhau Sugar Plantation Company, and Hutchinson Sugar Plantation Com-[Associated Press by Federal Wireless] pany, corporations with head offices in WASHINGTON, D. C., July 17 .-- San Francisco, but with stocks listed The United States, through the state on the Honolulu Stock Exchange, have Far East. But the inevitable consedepartment, has notified the British increased their regular monthly divigovernment that America takes the dend rates, according to cable advices the present war would be the in

In each case the regular monthly both in Europe and in Asia. to protect them from the heat when fighting at close range.

The second of the second as heretofore.

GOVERNMENT MAY 'ENGLAND'S MOST FATEFUL ERROR

The following article by an English-, pendency of Russia, with Constantinman, T. Symonds, appears in a Ger- ople as the Czar's southern capital. England's Most Fateful Error, And Her Most Dangerous Foe.

In a previous article pointing out prospect of Russia occupying the some of the disastrous errors spread Turkish capital in connection with the among the British public, the writer Allies' action to force the Dardanelles, but slightly touched upon what may and it even appears as if the uncere perhaps be considered the most dan- monious occupation of some Greek isl gerous consequence of the misgulded ands were meant as a safeguard on be worthy of special comment.

ion, when we see the nation being covites. rushed headlong into disastrous ad-

sibility of the British ministers achiev- to trouble about her western oppo ing their aim. Placing oneself in their nents. If the bulwark of West position and supposing them, with a Europe against Slavonic barbarism be great part of the nation, to be con- broken down, nothing could prevent vinced of the welfare of England im- the steady and persevering expansion peratively demanding that the ascen- of Russia's power and influence dency of Germany, as the leading pow- Asia, to the detriment of the British er of the continent in trade, naviga- empire. tion, and industry, be put a stop to. The carrying out of this policy migh the question arises whether England would not have, in consequence, soon- ing an alliance with Japan, a country er or later, to struggle against a far daily furnishing fresh proofs of rivair more dangerous rival.

Some years ago the winged word of on the shores of the Pacific generally the yellow peril suddenly became a topic of thought in the political world, agents, likewise easily avail hersel and some voices were heard that of the growing unrest in the East Inprophesied the necessity of the na-tions of Europe one day uniting in a fated war. The day may not be

entire South East of Europe as a de-

if that manufacturer can afford to spend that amount of money for Springfield's population, wouldn't it be better that he spend that money in the Springfield papers in order to help the dealer use twice as much space to sell the goods? This would make the manufacturer's advertising less expensive and more effective, and would also mean more business for the dealer. Often when a manufacturer is told by a dealer that the best way to sell goods in that town is to use "such-and-such" a paper, the producer is apt to accede to the request and use space in that paper for the dealer.

Of course, when it comes to window displays, part of the expense might logically be shared by the dealer, especially if it be a personal demonstration. Then it is sometimes fair for the dealer to divide the expense 50-50. Of course, this, too, depends upon the particular conditions. If the dealer has the goods exclusively, then it is more logical for him to divide the expense than if everybody else in town also has them on sale.

'Most retailers pay, proportionately, \$7.00 for their front windows and about \$3.00 for the floor space behind their front windows. In other words, a thousand feet of floor space in an obscure street will cost say \$3000 a year, while that same floor space on a prominent street will cost \$10,000 a year. This \$7000 more than the dealer would have to pay is because of the location-not so much that the store is convenient, but more that the windows invite the passers-by and thus pull trade into the

And yet, here again the average dealer gropes. He doesn't realize how expensive his windows are, and many a window goes undressed. The big department stores are different. They know that their windows are worth all the attention they can give them. But many a dealer, especially in the small town, forgets that his window is like a little newspaper of his own. To make it advertise for him costs him nothing except a little labor. From the manufacturers he gets all sorts of help with which to keep his window continually fresh and attractive. There is no excuse in the world why any dealer should not give the necessary time to this source of advertising, which costs him so little and is apt to bring him so much.

Retail advertising has given birth to a lot of freak methods. Cleverness is good while the line of cleverness is new, but when it gets old it is a sorry spectacle. As a result, the clever kinds of advertising-far-fetched contests, such as guessing the number of beans in a jar in the window, and many other stunts of that ilk-such freaks lose out more and more every day. Meanwhile, the straightforward publicity, by which you tell people what you have and the reasons why they ought to buy from you-such is the only style that lasts-and which grows continually stronger the longer you use its power. This is the kind you can use to the widest and most effective result in the newspaper, as well as in your storewindow.

policy of the British Cabinet. Owing the part of England lest Russia should to its vital importance it appears to be too successful in her operations against Constantinople from the Black In such criticism of the actions of Sea. These would appear to be symp the government it presents itself as toms of apprehension with regard to a duty to abandon the old English the British interests in the east of maxim of "right or wrong my coun- Europe and the Mediterranean being try" and rather to warn public opin- menaced by future plans of the Mus Supposing Russia, by means of the present conflagration, to have achieved Since one of the leading English the annihilation of Germany and her papers has openly confessed the al- allies, it is a simple home truth that leged defence of Belgian neutrality to she would take the earliest opportu have been a mere pretext for the par- nity of returning to her former policy ticipation of England in this war, the in the Far East. The old historic an real object being avowedly the over- tagonism between her and England is throw of Germany, the British public bound to break out afresh. Her natshould ask itself the plain question ural craving for an outlet in the In what would be the consequences of dian Ocean, for laying her hand or such policy meeting with success. The Persia, and for aggressive policy course the war has hitherto taken has against India must and will as a matclearly proved the hardness of the ter of course, be foremost once more task, and more probably the impos- the moment she no longer has reason

At the present moment, we see some

anxious but timid protests raised

among reasonable Englishmen at the

easily be enhanced by the Czar for distant when a pound sterling will no longer be found more powerful than a ruble in dealing with the eastern po-

It is an indisputable fact that the two natural enemies of Russia are Germany and England. The gulf be-tween der and either of these two powers can never be bridged over, nor an alliance with either of them be lasting. The former Triple Alliance of the three empires of Germany, Austria, and Russia, inaugurated by Bismarck, was after an astonishin short space of time broken up by its founder, and the same will d be the fate of the present hetero ous entente between Great Britain and Russia. And in the same manner as the present political cooperation of these two countries can only be a presing one, so the period of abuse and hatred between England and Germany cannot last for ever. The time may not be so very far remote when some statesmen worthy of the name governing England, will see that their country's real welfare is to be sough side by side with the center of continental civilization, and not in support of that scourge of the east of Europe, Russian barbarism.

By the attempt to rid itself of Ger man rivalry by force, the British gov-ernment has exposed England to the far greater danger of strengthen the means of Russia in attacking he most vital and perhaps most vulner-able possessions. Should Germany withstand the onslaught of her enemies and come out victorious, as to all appearance will be the result the war, England will perhaps have little cause to regret her failure on the day when all western and central Europe may be more or less joi concerned in the task of warding on the Russian peril!

T. SYMONDS. Bremen, May 1915.

[Associated Press by Federal Wireless] CAMBRIDGE, Mass., July 16 .- Norman S. Taber, former Brown university athlete and more recently a Rhodes scholar at Oxford, today gained one of the premier victories of the track when he took two seconds off the world's record for the

The diminutive runner covered the mile in 4 minutes 12 3-5 seconds. The former amateur record was held by John Paul Jones, the great Cornell dis tance man, who made it in 4 minutes

The race in which Taber starred today was one of the tryouts for the team that will be sent from the East to compete in the A. U. U. cham ships at San Francisco. Taber running under the colors of the Bos-ton Athletic Association, which he joined after coming from Oxford for his vacation.

"Everyone in our family is some kind of animal," said Jimmie to the amazed preacher. "Why, you shouldn't say that!" the good man exclaimed. "Well," said Jimmie, "mother's a dear, the baby is mather's little lamb, I'm the kid and dad's the goat."—Ladles' flome Journal.

LEAVES SMALL ESTATE

[Associated Press by Pederal Wireless]

When things fail to come your way CHARLES HUSTACE, JR., Leader we can turn about and follow the line of least, resistance.

on King St., near I must be interned or fight."—Yon-Fort, every Friday kers Statesman.

evening. Visiting While driving his automobile carrybrothers are cor ing his wife and eight year old son, at dially invited to at Keansbburg, N. J., William McCreedy J. McCARTHY, E.R ing wheel. His wife brought the car under control.

Home Course in Advertising IN 90 CHAPTERS



PURPOSES OF THE COURSE:-(1) To increase returns for the retailer who now advertises. (2) To show the non-advertising retailer how he can lower his prices, yet increase his profits. (3) To suggest to the jobber and manufacturer a cautious method to create demand and increase good-will. (4) To prepare the person with latent advertising ability for a place in this new "profession."

This course, when delivered personally to a class of students, costs \$15. It is equivalent to a correspondence course which costs \$95. . The entire 90 lessons will be given exclusively with this newspaper free of charge.

CHAPTER XXXV.

Manufacturer's Aid in Retail Advertising

Most methods of retail advertising cost money. But there are a good many things which the retail advertiser can get at no expense to himself-namely, the helps which manufacturers offer. These may be window displays, or even circular letters which the manufacturer will get out and mail to the retailer's customers in behalf of the retailer.

Many manufacturers will supply the retailer with free booklets with the dealer's name imprinted on the back. These would advertise the manufacturer's product which the retailer had on sale. In fact, nowadays manufacturers are apt to furnish moving picture signs which cost from \$10.00 to \$30.00 apiece. These are loaned ahsolutely without charge to the dealer-and they certainly bring business to the dealer's store.

The wise dealer can secure a good many of these helps and if, with these, he will use some newspaper advertising, he can build up a pretty good broadside in favor of his store. And yet, is it right for manufacturers who advertise in national magazines to ask the retailer to back up their national advertising with retail newspaper space of their own! A Springfield, Mass., paper recently said: "No," when they got a letter from a vacuum cleaner manufacturer who said, in effect, that: "We can advertise ourselves black in the face in the national magazines, but if your local merchants don't use newspaper space, the goods won't sell."

That may be true, but if newspaper advertising is going to create sales for those dealers in Springfield and